



**4839 W. 128<sup>th</sup> Place Alsip, IL 60803**  
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## **ENTRY LEVEL, TRAINEES & INTERNSHIPS FOR INSIDE SALES, MARKETING AND CUSTOMER SERVICE ALSIP, ILLINOIS**

Instrument Associates, Inc. is a premiere provider of Instrumentation and Process Control products to the industrial marketplace. Designated by our well-known manufacturing partners as a Solution Provider, we continue to expand our dynamic Sales Force by searching for the best individuals to represent our services and products.

- If you are **TECHNICALLY OR MECHANICALLY inclined** and have an interest in providing industrial solutions to a broad range of markets, we would like to know more about you.
- Learn about Instrumentation and Process Control while you prepare for a career in Sales and Service.
- If you believe in yourself and know you will excel in the right opportunity, consider our company.
- If you want a position that will offer the stability and power you need to grow, apply with us.

With more than 57 years of solid sales performance, Instrument Associates is your employer of the future giving you the opportunity to control your destiny and become an entrepreneur.

### **Position Requirements:**

ENTHUSIASM---EAGERNESS TO LEARN---INTEREST IN SALES---MECHANICALLY OR TECHNICALLY INCLINED---H.S DEGREE---DESIRE TO EXCEL---DETAIL ORIENTED---INTERMEDIATE COMPUTER SKILLS---KNOWLEDGE OF MS OFFICE PRODUCTS INCLUDING OUTLOOK, WORD & EXCEL

### **Examples of ENTRY LEVEL, INTERNSHIP Inside Sales and Marketing Duties:**

- PROSPECTING AND COLD CALLING
- WORK WITH SALES TEAMS TO DEVELOP TERRITORY ACCOUNTS
- ASSIST CUSTOMERS
- PROMOTE PRODUCT LINES AND SOLUTIONS
- LEARN AND DEVELOP SALES TECHNIQUE
- SUPPORT AND PARTICIPATE IN ALL IA SALES INITIATIVES
- FOLLOW COMPANY VISIONS, VALUES AND BEHAVIORS

### **What we offer for full-time permanent employment:**

A competitive salary with possibility of advancing to a bonus or commission program  
401k options  
Profit Sharing  
Paid vacation, holidays and birthday  
Health and dental plans available

**Please submit resume to [hria@instrumentassociates.com](mailto:hria@instrumentassociates.com)**